CENTRAL INTELLIGENCE AGENCY INFORMATION REPORT

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COUNTRY East Germany	REPOR	т	
SUBJECT Ministry for Foreign and	Domestic Trade: DATE	DISTR. 23 Septem	ber 1955
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	E EVALUATIONS IN THIS REPORT ARE DEF E APPRAISAL OF CONTENT IS TENTATIVE. (FOR KEY SEE REVERSE)	INITIVE.	

The following is the text of a directive issued to East German trade agencies abroad by the Ministry for Foreign and Domestic Trade. The text was adepted intact from a Csecheslovakian document; the only change made was the substitution of "East Germany" for "Csecheslovakia" wherever the latter appeared. The directive was designed as a graduate to aid the susmess departments in concentrating their resources and working out their reports.

Directive for East German Trade Agencies Abroad

- Industrial Production

 Index of all industrial production, influence of militarisation en industrial, military, and civilian production Means of production, consumable items, most important branches of production Scope and index.
 - Influx of orders, particularly im basic brandes, and for the most important branches of production in certain states.
 - Utilization of production capacity.
 - Employment Unemployment Salaries and wages in industry.
 - Technical quality of goods produced.
 - Per capita production.
 - Mest important producing firms, particular monopolies, their significance and character, capitalization and profit.
 - Industrial development program.
- 2. Agricultural Production
 - Plant production, proportion and its significance.

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- Animal products, proportion and significance

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- Over-all dimensions of the agricultural area, utilisation of the crop area, a breakdenm by creps.
- Status and development of the agricultural production situation, assessment of the new harvest, surpluses.
- Agriculture as a market fer industrial production.

- Class structure in agriculture.

- Farmer indebtedness.

- Employment - Unemployment - Wages of agricultural workers.

- Technical advances in agriculture, status and development of mechanization.
 Organization of agriculture, domestic and foreign monepolies.
- Development program in agriculture.

3. Transportation and Related Matters

Transportation metwork - Chief branches, both from the viewpoint of the

country in question and from the East German viewpoint.

- Significance of an advance in transportation facilities for the economy of the country concerned, capacity utilisation of transportation from the viewpoint of business-political interests, or incomplete utilisation of transportation volume.

- Scope of transportation costs and their terendsy.

- Organisation of transportation, chief transportation facilities of the onterprises, discrepancies between similar branches.
- Share of fereign firms in transportation, share of fereign capital in trans portation.

- Condition of the harbors and their management (Regim).

- Development of the transportation program and connected matters.

4. Commtruction and Investment

- New and further expansion of existing enterprises and production facilities, chiefly these commerned with fereign trade matters - Expansion in industry, agriculture, and transportation:
- Construction of housing and social facilities.
- Prepertion of foreign capital.

- Scope of internal trade, wholesale and retail.
- Storehouses and goods in short supply.
- Credit sales and their forms.

6. Foreign Trade Matters - Extent of foreign trade business, by volume and value - Civilian and military - Import and Export, foreign trade as a percentage of the matteral income, its meaning for the economy, trade balances, transit.

Goods structure of imports and exports.

- Relationship of rew materials, foodstuffs, machinery and equipment, other industrial products, the most important items from the viewpoint of the country concerned and from the East German viewpoint.
- Territorial breakdown, share of the capitalist countries and the People's Democracies in the experts and imports of the m tat 17.
- Influx of orders from abroad, important offers.

- Recerves of import and expert goods.

- Trade policy, its character and tendency.
 Contracts and trade-political understandings and agreements with the chief softward partners.
- Organization of foreign trade, which firms for foreign trade and their characteristics.
- Important conditions Conditions relating to importation, expert, customs, etc.
- Restrictions, subsidies for foreign trade business.
- Stock markets, auctions, international fairs, etc.

7. Finance and Credit Questions

- Balance of payments,
- Capital expert, interest from foreign leans and investments.
- Gold and fereign currency reserves, charges and deposits.
- Fereign currency pelicy, currencies.
- Current assets
- Internal leans and foreign leans Debts.

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- St - Al - In	suance of securities. ock exchange. coling of conocciles. ility to pay in industrial enterprises, banks, in individual trade and wholesale trade. terest rates. regarization of banking and monetary affairs, chief banks and insurance and insurance authorities.
<u>Pri</u> - P - I	mapanies, foreign currency authorities. mapanies, foreign currency authorities. mices in the internal market. midex of wholesale prices for chief products and their tendency. midex of small consumer prices and their tendency. midex of small consumer prices and their tendency. midex of established goeds types. rices in the fereign market.

- Index of import, and expert prices, exchange relat - Prices of essential expert and import goeds types - Situation of the prices of these articles in the capitalist market and conditions, their further development, production, reserves and requirements.
- Prefit range of the meet important goods types on the demestic and the foreign market.
- Interference with prices in the countries.
- 9. National Income and State Budget
 National income, fine sources and distribution. - State budget, itsisise a tell, military expenditures.
- 10. Standard of Living
 Minimum living standard, guarantees for it, and that part of the population which has not yet achieved it.
 - Per capita requirements.
 - Real income and its relationship to prices.
 - Price lists for the most important food products. - Wage policy - Racial discrimination and discrimination against women and
 - Over-all unemployment in total, in numbers (teilweise), strike and work-
 - stoppages. Labor relations Length of we sking time, labor conditions, accident
 - insurance. - Education and secial matters.

- Tax	burden,	fees,	rent.

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